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# Read The Dentist HackBook Of Selling -- Advanced Persuasive Communication and Ethical Sales Mastery for Successful Dentistry: Unlock Patients' Minds To Buy Your Dentistry - Download



## *The Dentist HackBook Of Selling*

Unlock Patients' Minds To Buy Your Dentistry

DENTALCHEMY  
BY PLAMENZHIVKOV

### Book detail

- Title : Read The Dentist HackBook Of Selling -- Advanced Persuasive Communication and Ethical Sales Mastery for Successful Dentistry: Unlock Patients' Minds To Buy Your Dentistry - Download
- isbn : B06VX25ZMQ

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### Book Synopsis

A compelling collection of selling hacks which successful dentists use - straight from the dark corners of Neuroscience!  
You think you know what your patients want and need? Wait until you've read this!

"Don't spend thousands on generic communication courses -- buy this book"

"Every dentist needs to read this book!"

"The Hackbook has everything I wasn't taught in dental school about how to be successful"

What's inside:

- Verbal and non-verbal communication secrets to increase your case acceptance
- Ultimate conversation control using frames
- How to stimulate the subconscious mind of your patients and increase their desire to use your services
- How to build instant rapport and make any patient like you within seconds
- How to harness the power of patient testimonials
- How to structure your product line in a way that sells
- Feel confident when talking about money and expensive treatment
- What to say to patients -- word-for-word!
- A huge list of phrases to build your own unique persuasive style

- ... and more!

Shhh! Don't tell other dentists about the Hackbook!

